

## ASSET MANAGEMENT AND PRIVATE BANKING "MEETING the PRACTITIONERS"

AMPB provides students with opportunities to meet senior practitioners from the industry. AMPB held two events in the first semester 2023-2024.

## Meeting with the Head of Institutional Sales at FIDELITY

On 31<sup>st</sup> October, we had the privilege of hosting Ms. Stella Xu, Head of China Institutional Sales and Ms. Alice Wong, Client Director of Institutional Sales at Fidelity.



(From left) Ms. Alice Wong of Fidelity; Prof. Anna Wong of HKU; Ms. Stella Xu of Fidelity

Ms. Xu shared her journey, emphasizing that the starting point of one's career doesn't necessarily determine where you settle. Her personal experience serves as a powerful reminder that, with the right attitude, dedication and commitment, it is possible to ascend the career ladder regardless of where one starts.

Ms. Wong, on the other hand, shared a compelling story from her early career days stating how she get her boss' trust. She highlighted that diligence, persistence and work ethics are important as you grow in your career.

## Meeting with the Head of Listed Structured Products at JP MORGAN

On 29th November, Mr. Cedric Cheung, Managing Director and Head of Listed Structured Products Sales for Asia at J.P. Morgan joined us at the second Meeting the Practitioners Series.



(Left) Mr. Cedric Cheung of J.P. Morgan

Mr. Cheung is an outstanding HKU FBE alumnus. He shared with us what is listed warrants and JPM's positioning in the market. He emphasized the importance of staying informed about the industry, developing a strong network and continuously improving one's skills. The discussion was very interactive with our students asking thought-provoking questions.

Students at both sessions have learnt a lot from the senior executives. Stay tuned for the next round of Meeting the Practitioners Series in the second semester.